

Tarrytown

155 White Plains Rd

22,513 SqFT FULL FLOOR

With Loading Dock & Private Entrance

Modern Class A Office Bldg

Park Like Setting, Ample Parking

Direct Access to I-87, Near I-287, Tap Z

Elmsford

Tarry-Elm Office Park/3-5 W Main

2,050 to 6,722 SqFT

Direct Access to Saw Mill & 9A

Great Office Park Setting, Great Parking

Great Space -- Won't Last!

SPACE NEEDS COVERED**reality.com****GROUP 914-683-8000****FOCUS**

REAL ESTATE and CONSTRUCTION

Exec to speak on trends, opportunities in real estate

Tim Jones, managing director and partner at Robert Martin Company L.L.C., will speak about "Trends and Opportunities in Real Estate Investment" at the Westchester Board of Realtors Commercial and Investment Division's monthly breakfast on Nov. 17, at 8 a.m.

The talk will focus on the ways that economic and demographic trends affect supply, demand and value for various types of real estate in the New York metropolitan area and in other parts of the country.

At Robert Martin, a real estate firm that is penetrating new markets, Jones is responsible for creating and executing the company's investment and growth strategy. He also manages existing assets, including interests in land and commercial properties in Florida and the New York metropolitan region.

Prior to his current position with Robert Martin, he served as president of Mack-Cali Realty, one of the nation's largest real estate investment trusts.

During his tenure, Mack-Cali grew from a \$1 billion firm with 11 million square feet of property to a \$5 billion company with 30 million square feet of assets.

The Commercial and Investment Division of the Westchester County Board of Realtors Inc. represents the interests of and provides services to commercial real estate practitioners, including brokers and salespersons, owners, managers, developers, lenders and others involved with all aspects of commercial property ownership and sale, lease and exchange transactions.

The Westchester County Board of Realtors is a not-for-profit trade association representing more than 6,000 real estate professionals doing business in Westchester County and the surrounding region.

The breakfast will be held at 59 South Broadway, White Plains. For more information, call 681-0833 or visit www.campaignbuilder.com.

NAI Friedland Realty*Expanding our horizons and reach.....*

We've been very active throughout Westchester.

Here are some of the clients we represented and the transactions.

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RAYMOND FLANIGAN**\$12,500,000 sale**Yonkers - *Retail***99 BUSINESS PARK DRIVE****\$7,500,000 Sale**Armonk - *Office/Flex*

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311 NORTH STREET**\$5,500,000 sale**White Plains - *Medical office***RUSCIANO PARK****15-acre ground lease**Pelham Manor - *Retail conversion*